# ROMARIC CLEMENTI

***EXECUTIVE OPERATIONS | PROJECT COORDINATION | AI-ENABLED WORKFLOWS***

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AI Operations Portfolio: https://romaric-snevagten-ai-operations-portfolio.pages.dev/

**EXECUTION & FOLLOW-THROUGH | PARTNER COORDINATION | PROCESS & DATA QUALITY | AI AGENT & WORKFLOW TESTING**

## PROFILE

Operations and project-coordination professional with 10+ years across technical manufacturing, supply chain, logistics and international service operations, including operational and administrative follow-up. Strong at turning unclear input into visible actions, owners, dates and follow-through. At A.K.S. coordinated suppliers and cross-functional teams while maintaining 2,000+ ERP/master-data records, supporting 200+ complex product structures and resolving shortages, changes and documentation issues. Since 2025, independently designing and applying AI-assisted and digital workflows across live and pilot projects, with focus on trusted sources, testing, human review and handover. Hands-on, structured and comfortable working close to a key manager and the daily operation.

| 30+ | 2,000+ | 100+ | 6 |
|---|---|---|---|
| international suppliers | ERP / master-data records | items affected by data discrepancy | internal functions coordinated |

## IMMEDIATE VALUE FOR AN EXECUTION-HEAVY OPERATIONS ROLE

**EXECUTION & FOLLOW-THROUGH**
Turn decisions into named actions, owners, deadlines, administrative follow-up, escalation and closure. Keep open items visible when priorities change.

**PARTNERS & STAKEHOLDERS**
Coordinate external suppliers/partners and internal functions by phone, email and shared systems. Clarify commitments and next steps.

**PROCESS & DATA QUALITY**
Check the source before acting. Reconcile ERP/master data, identify exceptions and make decision-ready information visible.

**AI AGENTS & WORKFLOW IMPROVEMENT**
Map friction, source, owner and review points; test AI-agent outputs against defined sources and realistic cases, log failures, keep human review clear and hand over a controlled routine to users and IT.

## PROFESSIONAL EXPERIENCE

**TECHNICAL BUYER | SOURCING, SUPPLY CHAIN & SUPPLIER QUALITY**
**A.K.S. Finmekanik A/S, Hvidovre | Jul 2024 - Jun 2025**
High-mix precision manufacturing with changing technical requirements, supplier dependencies and controlled documentation. Role ended when the company entered bankruptcy proceedings in 2025.

- Execution & coordination: Managed supplier and material actions across 30+ suppliers in Europe, the US and Asia, keeping commitments, open decisions, owners and next steps visible across Purchasing, Engineering, Planning, Production, Quality and Warehouse.
- Data quality & decision support: Asked directly by the IT Manager to improve system data quality across duplicate, obsolete, incorrect and ghost/orphaned records. Maintained 2,000+ AX/D365 master-data records and identified conflicting cost/sales-price data affecting 100+ items during incoming customer PO/order and related commercial checks, tracing issues and coordinating correction.
- Project / prototype coordination: Handled prototype and first-piece follow-up for new/revised customer parts, keeping ERP/BOM/routing, drawing revisions, documentation, supplier inputs, material readiness and open actions aligned through production handover.
- Operational recovery: Tested MRP against actual demand, stock, incoming supply and supplier reality; used expediting, staged deliveries, reallocation and alternative sourcing when shortages or capacity threatened execution.
- Supplier/commercial ownership: Ran RFQs, compared offers, negotiated price, lead time, cadence and payment/supply conditions, and handled routine awards and POs within delegated authority.

**APPLIED AI, WORKFLOW & DIGITAL OPERATIONS**
**Independent AI, workflow & digital projects | Jul 2025 - Present**
Independent development and live digital delivery across Clementi AI Workflow, FørsteMatch and a live service/booking business. Business-side AI and workflow practice; AI supports decisions and workflows, not autonomous authority.

- Clementi AI Workflow: Created the operating method around trusted sources, access/approval boundaries, test cases, failure logging, human handover, retesting and practical handover to technical specialists.
- FørsteMatch pilot: Designed the flow end to end, including role-specific journeys, source/owner/review rules, privacy and consent controls, multilingual guidance and human-review logic.
- Live service/booking operations: Turned services, pricing, policies, booking rules and bilingual content into one controlled workflow; tested customer journeys, forms, mobile behaviour and release consistency.

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## EARLIER RELEVANT EXPERIENCE

**PEDAGOGICAL ASSISTANT (SFO)**

**Greve Kommune, Denmark | Jul 2022 - Jun 2024**

- People-facing coordination in Danish with colleagues, children and parents; maintained routines, handovers and responsibility while continuing Danish and data/BI development.

**WAREHOUSE COORDINATOR - OPERATIONS & STOCK ACCURACY**

**IKEA Distribution Center, Høje Taastrup | Mar 2020 - Jul 2022**

- High-volume Nordic operations: WMS routines, KPIs, cycle counts, stock reconciliation, standard work, issue escalation and reliable team handovers.

**TEMPORARY OPERATIONAL ROLES**

**Various employers, Denmark | Jun 2018 - Feb 2020**

- Production, warehouse, service and administrative assignments requiring accurate execution, fast adaptation and clear handovers.

**OPERATIONS / SUPPLY CHAIN COORDINATOR**

**Heinz Wattie's / Kraft Heinz, Christchurch, New Zealand | Feb 2017 - Mar 2018**

- Used SAP and Excel across orders, consumption, inventory and material availability for 5 production lines and 40+ variants, coordinating with Purchasing, Warehouse and Production.

**PURCHASING & SUPPLY CHAIN SUPPORT**

**Fletcher Building, Auckland, New Zealand | Feb 2016 - Nov 2016**

- POs/goods receipt and supplier follow-up across 15-20 suppliers; confirmations, pricing/tender inputs, delivery timing and discrepancy resolution.

**OPERATIONS SUPPORT OFFICER - FRENCH & EUROPEAN INBOUND**

**AOT Inbound / ATS Pacific, Melbourne, Australia | Apr 2013 - Sep 2015**

- Owned assigned French/European customer files through rates/quotation inputs, bookings, live delivery, invoicing and payment follow-up using NAV, Amadeus and Tourplan; regular phone/email coordination, complaints and urgent recovery.

**PRODUCTION & QUALITY TECHNICIAN**

**ArcelorMittal, Mouzon, France | Sep 2007 - Mar 2012**

- ISO 9001 manufacturing, audits, non-conformity/corrective-action follow-up, root-cause work and Lean/5S in a production environment.

## SYSTEMS, TOOLS & WORKING METHODS

**ERP / operations:** Dynamics AX/D365 (strong recent daily use) | SAP purchasing/materials experience | SAP S/4HANA course (completed fully in Danish) | NAV/Navision | WMS | Jira | Odoo exposure

**Data / digital:** Advanced Excel | Power Query | PivotTables | Power BI/DAX | SQL fundamentals | Python basics | process mapping | structured issue tracking | HTML/CSS/basic JavaScript exposure | Cloudflare/GitHub workflows

**Methods:** Requirements clarification | action/decision tracking | root-cause analysis | 5 Why | Ishikawa | Lean/5S | source/owner/review controls | QA and handover

## EDUCATION & LANGUAGES

### EDUCATION

IT & Business Systems Diploma, Box Hill Institute, Melbourne | Industrial Automation / automated production systems technical education | Bac STI, Electrotechnics

### LANGUAGES & WORK RIGHTS

French native | English fluent | Danish operational, PD2/B1+; completed SAP S/4HANA course fully in Danish | French EU citizen, authorised to work in Denmark with no sponsorship required

### WORKING STYLE

Structured follow-up | calm under changing priorities | direct communication | practical problem solving | willing to challenge weak information with evidence

### AI / PROCESS PRINCIPLE

Use AI to reduce repetitive work and improve visibility while keeping trusted sources, human review, ownership and fallback clear.